

Food For Thought

The Great Debate: Buying New or Remanufactured

Food manufacturers over the past several years have faced the new found pressure on controlling operating costs. Consumers have become more price savvy. Foreign companies have aggressively targeted the U.S. Gas is at an all time high and will only increase. Many food manufacturers have started to look at ways to save money on their capital equipment. Some companies will try to extend the life of their existing equipment. While more and more companies have begun to look into remanufactured equipment.

What Exactly is Remanufactured?

Webster's Dictionary defines remanufactured as: *to refurbish (a used product) by renovating and reassembling its components*. Remanufacturing can save food manufacturers hundreds of thousands of dollars each year on capital equipment costs. ABJ Equipfix prides themselves in remanufacturing equipment to its original specifications or better. Some food manufacturers may choose to have a minor remanufacture. A minor remanufacture consists of replacing all components that tend to wear at a quicker pace than others. These items would be bearings, sensors, safety components, and sprockets.

If I Choose Remanufactured Will it be Warranted?

Remanufactured equipment does carry warranties. The warranties are similar to what you find with your OEMs. One thing to remember is that a lot of components on a machine will have their own warranties.

ABJ Now Offers New Equipment!!

Why new equipment?

ABJ Equipfix now has the ability to offer new fryers, filters, batter breading, mixing and grill marking. These newly redesigned units offer a considerable cost savings to our end users. This equipment is fully warranted and comes with all pertinent documentation such as manuals, spec sheets, and order forms.

Please contact Dave or Dave (that's right two Daves) with any questions you may have. If needed you also can contact us at

Sales@ABJequipfix.com

ABJ Equipfix's Available Inventory

- Gas-fired Stein DHF 1613
- 24" Stein XL series Breader
- TM-3 Tempura Mixer
- MSF-30 Multi Stage Oil Filter

Sales@ABJequipfix.com



Start the new year off right! ABJ is currently offering new year inspections on select equipment.

Did You Know:

- Using ABJ Equipfix can offer considerable savings on your parts orders.
- Recently one customer saved over \$400,000 on their capital equipment needs
- ABJ Equipfix offers training for safety, start up, and maintenance



ABJ's Searing Section Series

